



# *Economía cafetera*

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## *9. ECONOMIA CAFETERA*

- 9.1 Indicadores cafeteros internos
- 9.2 Indicadores cafeteros externos

## 9.1 Indicadores cafeteros internos

| Período<br>1/ | Precio promedio de compra 2/<br>(Pesos carga 125 kilos) |            |           | Producción registrada 3/        |                               |                            | Ventas consumo interno 4/       |                                              |                               | Existencia<br>final 5/<br>Volumen<br>miles de<br>s/60 kgs |       |
|---------------|---------------------------------------------------------|------------|-----------|---------------------------------|-------------------------------|----------------------------|---------------------------------|----------------------------------------------|-------------------------------|-----------------------------------------------------------|-------|
|               | Particulares                                            |            |           | Volumen<br>miles de<br>s/60 kgs | Valor<br>millones de<br>pesos | Compras<br>Federación<br>% | Volumen<br>miles de<br>s/60 kgs | Precio venta<br>semitostado<br>Prom. \$/kilo | Valor<br>millones de<br>pesos |                                                           |       |
|               | Federación                                              | Federación | Corriente |                                 |                               |                            |                                 |                                              |                               |                                                           |       |
| 1993          | 94.612                                                  | 92.967     | 90.944    | 13.637                          | 774.136                       | 41                         | 1.029                           | 634                                          | 34.232                        | 6.298                                                     |       |
| 1994          | 157.844                                                 | 161.827    | 158.349   | 12.031                          | 1.139.410                     | 33                         | 1.149                           | 1.417                                        | 79.472                        | 4.821                                                     |       |
| 1995          | 200.256                                                 | 199.648    | 198.486   | 13.686                          | 1.644.418                     | 49                         | 282                             | 2.025                                        | 31.604                        | 7.350                                                     |       |
| 1996          | 209.897                                                 | 211.454    | 210.658   | 11.190                          | 1.409.250                     | 35                         | 536                             | 2.112                                        | 58.246                        | 6.350                                                     |       |
| 1997          | 331.013                                                 | 336.021    | 334.192   | 10.704                          | 2.125.896                     | 26                         | 721                             | 3.038                                        | 105.966                       | 4.638                                                     |       |
| 1992/93       | 89.612                                                  | 86.980     | 85.161    | 14.947                          | 803.660                       | 47                         | 996                             | 553                                          | 28.867                        | 6.336                                                     |       |
| 1993/94       | 133.277                                                 | 135.673    | 134.237   | 11.422                          | 913.371                       | 23                         | 1.277                           | 1.092                                        | 72.623                        | 3.335                                                     |       |
| 1994/95       | 200.698                                                 | 202.862    | 199.138   | 12.964                          | 1.561.106                     | 49                         | 356                             | 2.043                                        | 40.924                        | 5.607                                                     |       |
| 1995/96       | 202.263                                                 | 203.126    | 202.430   | 12.927                          | 1.568.791                     | 45                         | 532                             | 1.987                                        | 57.394                        | 6.237                                                     |       |
| 1996/97       | 308.030                                                 | 312.086    | 310.528   | 10.779                          | 1.992.154                     | 24                         | 676                             | 2.914                                        | 95.759                        | 4.271                                                     |       |
| 1996          | Mar.                                                    | 190.000    | 191.920   | 191.170                         | 651                           | 74.214                     | 29                              | 58                                           | 1.856                         | 5.881                                                     | 7.528 |
|               | Abr.                                                    | 195.750    | 197.524   | 196.697                         | 670                           | 78.692                     | 30                              | 44                                           | 1.921                         | 4.611                                                     | 7.199 |
|               | May.                                                    | 201.500    | 205.425   | 204.998                         | 745                           | 90.071                     | 25                              | 59                                           | 1.985                         | 6.389                                                     | 6.962 |
|               | Jun.                                                    | 201.500    | 206.563   | 206.194                         | 858                           | 103.732                    | 17                              | 48                                           | 1.985                         | 5.119                                                     | 6.785 |
|               | Jul.                                                    | 201.500    | 206.097   | 205.513                         | 622                           | 75.200                     | 15                              | 69                                           | 1.985                         | 7.494                                                     | 6.370 |
|               | Ago.                                                    | 213.565    | 216.176   | 214.828                         | 620                           | 79.446                     | 25                              | 69                                           | 2.119                         | 7.606                                                     | 6.149 |
|               | Sep.                                                    | 235.500    | 232.775   | 231.281                         | 937                           | 132.398                    | 41                              | 36                                           | 2.318                         | 4.349                                                     | 6.237 |
|               | Oct.                                                    | 235.500    | 232.784   | 231.588                         | 1.333                         | 188.353                    | 39                              | 25                                           | 3.050                         | 3.050                                                     | 6.337 |
|               | Nov.                                                    | 235.500    | 234.155   | 233.960                         | 1.303                         | 184.114                    | 30                              | 26                                           | 2.207                         | 2.997                                                     | 6.312 |
|               | Dic.                                                    | 225.113    | 226.420   | 225.152                         | 1.047                         | 141.416                    | 33                              | 37                                           | 2.207                         | 3.943                                                     | 6.350 |
| 1997          | Ene.                                                    | 221.500    | 227.370   | 226.940                         | 778                           | 103.396                    | 20                              | 53                                           | 2.207                         | 6.523                                                     | 5.981 |
|               | Feb.                                                    | 269.638    | 274.018   | 274.371                         | 676                           | 109.365                    | 9                               | 102                                          | 2.428                         | 13.054                                                    | 5.487 |
|               | Mar.                                                    | 358.867    | 360.696   | 361.468                         | 500                           | 107.660                    | 18                              | 88                                           | 2.935                         | 14.140                                                    | 5.093 |
|               | Abr.                                                    | 346.692    | 365.068   | 366.000                         | 824                           | 171.405                    | 11                              | 77                                           | 3.105                         | 11.627                                                    | 4.945 |
|               | May.                                                    | 401.282    | 417.384   | 413.338                         | 836                           | 201.283                    | 5                               | 86                                           | 3.576                         | 12.912                                                    | 4.495 |
|               | Jun.                                                    | 410.879    | 407.481   | 401.522                         | 1.078                         | 265.757                    | 26                              | 63                                           | 3.912                         | 9.535                                                     | 4.507 |
|               | Jul.                                                    | 333.331    | 332.876   | 327.695                         | 946                           | 189.199                    | 33                              | 56                                           | 3.118                         | 8.495                                                     | 4.597 |
|               | Ago.                                                    | 328.113    | 331.139   | 329.616                         | 686                           | 135.051                    | 24                              | 26                                           | 3.070                         | 3.910                                                     | 4.547 |
|               | Sep.                                                    | 329.946    | 335.641   | 334.682                         | 772                           | 152.831                    | 18                              | 37                                           | 3.149                         | 5.573                                                     | 4.271 |
|               | Oct.                                                    | 326.016    | 319.402   | 315.882                         | 1.023                         | 200.109                    | 41                              | 45                                           | 3.054                         | 6.894                                                     | 4.470 |
|               | Nov.                                                    | 311.050    | 314.581   | 313.375                         | 1.271                         | 237.207                    | 45                              | 37                                           | 2.893                         | 5.605                                                     | 4.758 |
|               | Dic.                                                    | 334.839    | 346.590   | 345.417                         | 1.314                         | 263.987                    | 34                              | 51                                           | 3.005                         | 7.698                                                     | 4.638 |
| 1998          | Ene.                                                    | 347.661    | 366.185   | 365.218                         | 828                           | 172.718                    | 20                              | 74                                           | 3.206                         | 11.009                                                    | 4.407 |
|               | Feb.                                                    | 369.527    | 382.585   | 377.888                         | 594                           | 131.699                    | 20                              | 62                                           | 3.433                         | n.d.                                                      | 4.169 |

n.d. No disponible.

1/ El año cafetero comprende el período que va de octubre de un año determinado a septiembre del año siguiente.

2/ Precio interno de sustentación pagado por la Federación por el café tipo "Federación". Los compradores particulares adquieren los cafés tipo "Federación" y "Corriente", este último de menor calidad.

3/ Producción registrada = exportaciones + consumo interno + movimiento neto de existencias.

4/ Se refiere a las ventas de café semiprocésado o semitostado hechas por la Federación a los tostadores nacionales.

5/ En poder de la Federación en bodegas, trilladoras, plantas de solubles, en puertos y en tránsito, y de los particulares, en puertos.

Fuente: Federación Nacional de Cafeteros de Colombia.

## 9.2 Indicadores cafeteros externos

| Período<br>1/ | Precios promedio indicativos 2/     |              |           |                  | Exportaciones                                 |                       |                   |                                  |                        |
|---------------|-------------------------------------|--------------|-----------|------------------|-----------------------------------------------|-----------------------|-------------------|----------------------------------|------------------------|
|               | Suaves<br>Colombianos<br>Nueva York | Otros suaves |           | Compuesto<br>OIC | Valor<br>Federación<br>millones<br>de dólares | Volumen               |                   | Reintegros 3/                    |                        |
|               |                                     | Nueva York   | Ponderado |                  |                                               | Miles de<br>s/60 Kgs. | Particulares<br>% | Precio venta<br>US\$ Civos/libra | Millones<br>de dólares |
| 1993          | 75.78                               | 69.90        | 70.75     | 61.29            | 1,209.8                                       | 13,597                | 58.0              | 76.87                            | 852.8                  |
| 1994          | 157.28                              | 148.63       | 150.15    | 134.45           | 2,101.3                                       | 11,773                | 64.0              | 157.28                           | 1,161.0                |
| 1995          | 158.38                              | 149.30       | 151.15    | 138.42           | 1,966.5                                       | 9,783                 | 63.9              | 162.43                           | 876.1                  |
| 1996          | 131.22                              | 122.37       | 122.18    | 102.63           | 1,702.8                                       | 10,586                | 59.7              | 131.48                           | 697.1                  |
| 1997          | 194.31                              | 185.03       | 189.05    | 133.90           | 2,420.5                                       | 10,917                | 64.3              | 201.30                           | 1,083.1                |
| 1992/93       | 72.63                               | 67.75        | 68.20     | 58.39            | 1,159.2                                       | 14,534                | 55.8              | 73.78                            | 1,028.3                |
| 1993/94       | 131.34                              | 122.25       | 123.67    | 109.98           | 1,788.0                                       | 12,715                | 63.8              | 130.82                           | 1,099.5                |
| 1994/95       | 174.67                              | 165.63       | 167.43    | 152.20           | 2,118.0                                       | 9,312                 | 63.3              | 178.32                           | 765.0                  |
| 1995/96       | 130.23                              | 119.65       | 121.67    | 106.98           | 1,765.9                                       | 10,771                | 61.5              | 131.18                           | 869.5                  |
| 1996/97       | 201.96                              | 176.32       | 177.35    | 126.91           | 2,258.2                                       | 11,181                | 63.2              | 189.08                           | 966.2                  |
| 1996 Mar.     | 130.60                              | 119.05       | 120.84    | 105.89           | 146.5                                         | 906                   | 53.9              | 130.52                           | 38.7                   |
| Abr.          | 134.31                              | 122.01       | 123.50    | 107.05           | 142.2                                         | 852                   | 54.0              | 133.78                           | 35.6                   |
| May.          | 142.56                              | 128.56       | 129.27    | 110.24           | 148.2                                         | 848                   | 60.4              | 143.19                           | 63.1                   |
| Jun.          | 133.25                              | 124.46       | 125.53    | 105.79           | 150.4                                         | 910                   | 62.5              | 132.42                           | 72.0                   |
| Jul.          | 135.39                              | 120.47       | 122.47    | 103.41           | 149.4                                         | 885                   | 63.6              | 136.03                           | 66.9                   |
| Ago.          | 137.70                              | 122.49       | 126.22    | 102.73           | 128.7                                         | 751                   | 46.5              | 137.68                           | 42.9                   |
| Sep.          | 123.30                              | 114.05       | 118.70    | 100.22           | 118.7                                         | 680                   | 64.8              | 125.16                           | 51.9                   |
| Oct.          | 127.77                              | 120.62       | 124.20    | 98.56            | 159.4                                         | 1,024                 | 57.4              | 126.99                           | 61.8                   |
| Nov.          | 129.11                              | 119.65       | 123.67    | 96.86            | 189.8                                         | 1,237                 | 68.8              | 132.75                           | 71.2                   |
| Dic.          | 126.65                              | 144.96       | 117.06    | 89.95            | 140.4                                         | 899                   | 61.3              | 126.17                           | 72.1                   |
| 1997 Ene.     | 146.18                              | 131.83       | 132.81    | 100.02           | 147.6                                         | 978                   | 55.2              | 145.23                           | 57.6                   |
| Feb.          | 188.62                              | 167.20       | 168.37    | 121.89           | 168.3                                         | 1,092                 | 66.1              | 184.66                           | 47.1                   |
| Mar.          | 212.96                              | 193.84       | 194.70    | 137.47           | 145.2                                         | 728                   | 62.2              | 214.45                           | 84.4                   |
| Abr.          | 199.22                              | 204.43       | 206.99    | 142.20           | 186.2                                         | 824                   | 61.9              | 215.45                           | 105.7                  |
| May.          | 262.92                              | 264.50       | 267.27    | 180.44           | 289.2                                         | 1,128                 | 53.1              | 262.92                           | 139.9                  |
| Jun.          | 227.39                              | 212.55       | 222.02    | 155.48           | 241.7                                         | 915                   | 64.2              | 247.75                           | 79.8                   |
| Jul.          | 190.57                              | 186.52       | 190.41    | 135.04           | 200.0                                         | 798                   | 68.5              | 201.06                           | 82.9                   |
| Ago.          | 193.46                              | 185.17       | 190.80    | 132.46           | 170.9                                         | 628                   | 82.5              | 204.88                           | 61.9                   |
| Sep.          | 196.29                              | 184.52       | 189.87    | 132.51           | 219.5                                         | 930                   | 64.7              | 206.63                           | 101.8                  |
| Oct.          | 169.40                              | 161.45       | 167.66    | 121.09           | 179.5                                         | 741                   | 68.6              | 177.26                           | 90.4                   |
| Nov.          | 161.35                              | 154.15       | 160.27    | 118.16           | 187.0                                         | 854                   | 69.2              | 171.28                           | 90.3                   |
| Dic.          | 183.32                              | 174.25       | 177.44    | 130.02           | 285.4                                         | 1,301                 | 64.9              | 184.06                           | 141.3                  |
| 1998 Ene.     | 184.21                              | 175.04       | 177.80    | 130.61           | 205.4                                         | 904                   | 67.9              | 185.01                           | 102.1                  |
| Feb.          | 190.59                              | 175.92       | 178.18    | 130.81           | 156.0                                         | 690                   | 55.9              | 189.17                           | 75.7                   |

1/ El año cafetero comprende el período que va de octubre de un año determinado a septiembre del año siguiente.

2/ Centavos de dólar por libra de 453.6 gramos. Son precios ex-muelle para pronto embarque reportados por la Organización Internacional del Café, (OIC).

3/ El precio de venta ex-muelle se deriva del precio mínimo de reintegro de las exportaciones de café. Su cálculo incluye la cotización de los "otros suaves" en el mercado de Nueva York y la prima de calidad del café colombiano.

Fuente: Banco de la República, Federación Nacional de Cafeteros de Colombia y Organización Internacional del Café, (OIC).